

ROMINA MUHAMETAJ

Negotiating & Sales Expert
Podcast Executive Producer
Public Speaker



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BIO

Romina Muhametaj is the founder of Six 7 Radius, Executive Podcast Producer, Host of Coffee with Romina: A Podcast About Business and Life, President Chair for FSCJ-SHRM Student Chapter, and NE FL Negotiation Club.

Six 7 Radius LLC., is a consulting firm that helps companies grow by building one of a kind marketing strategies & sales techniques. With the right guidance, the company can succeed no matter the external environmental factors. Romina helps her clients by overseeing their PR presence making sure the company's culture is well represented, teaching negotiation skills to increase sales and revenue, as well as building long-term successful processes for the company. She comes from a sales and marketing background where she worked on B2C and B2B campaigns as a marketing project manager and sales leader.

Each week Coffee with Romina: A Podcast About Business and Life brings you inspiring stories from extraordinary people of diverse industries sharing practical advice and tips on how to overcome career and personal obstacles.

Read full bio at www.connectwithromina.com/about

TOPICS THAT ROMINA LIKES TO TALK, TEACH AND TINKER:

Mindset

- Burn the boats and give your all.
- Build your career in your own terms.

Sales & Negotiations

- Finding the hole in your sales game.
- Increasing your sales with less effort.
- Creating a strong referral system with 100% conversation.
- Mastering negotiations skills to increase sales revenue.

Business Development :

- Negotiating contracts and increasing revenue.
- Grow your business and your clients business.

Podcast

- Build a brand via podcasting.
- Monetize your podcast.
- Increase your connections and mentoring thru podcasting world.